Content

Chapter 4: Financial Aspects in an M&A Sales Process (Phase 3)

Chapter 5: Legal Aspects in an M&A Sales Process (Phase 4)

Part 2: Private Equity

Chapter 1: What is Private Equity all about?

Chapter 2: Who drives Private Equity?

Part 3: Acquisition Financing

Chapter 1: What makes acquisition financing special?

Chapter 2: Who drives acquisition financing?

Chapter 3: How does acquisition financing work?

Chapter 6: What kind of contracts are used in acquisition financing?

Chapter 7: How is acquisition financing done?

Part 4: Initial Public Offering

Chapter 1: Why Initial Public Offering?

Chapter 2: How do the Stock Exchanges in Frankfurt, London and New York work?

Part 5: Going Private

Chapter 1: Why go private?

Chapter 2: Going private in the U.S. and U.K.

Chapter 3: Going private in Germany

Part 6: Due Diligence

Chapter 1: Why Due Diligence?

Chapter 2: What is a data room?

Chapter 3: What is done in a due diligence?

Part 7: An Overview of Corporate Valuation

Chapter 1: Why Valuation?

Chapter 2: How to carry out a valuation